

Jack Valancy

Curriculum Vitae

Jack Valancy Consulting
12434 Cedar Road, Suite 2
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Professional Experience

- Jack Valancy Consulting
Principal 1979 –
Consulting, teaching, and publishing focuses on advising physicians on achieving rewarding careers and employers on building productive medical staff. Advises practicing physicians and health care organizations on solving practice management problems.
- University Hospitals of Cleveland
Clinics Business Manager 1975 – 1979
Managed patient accounting functions for high volume outpatient clinics and emergency departments serving economically disadvantaged urban patients.

Systems Analyst 1972 – 1975
Led team that designed and implemented the first automated inpatient and outpatient billing systems.
- American Greetings Corporation
Systems Analyst 1970 – 1972

Teaching – recent programs

- The Complete Practice Management Seminar™ 1979 –
Two day conference for residents and fellows presented 12-15 times per year at training programs throughout the US.
Organized into eight half day conferences presented during the year for the Case Western Reserve University Family Medicine Residency program.
- New Job Interviewing and Negotiating Skills
Succeeding in Your New Job
Family Physicians Residents and Students National Conference August 2006
- Commonsense Strategies for Retaining Physicians
Carolinas Association of Physician Services May 2006
- Commonsense Strategies for Recruiting and Retaining Physicians
Medical Group Management Association
Audioconference April 2006
Presentation at annual meeting October 2005
- Using Computer Systems in Your Practice
Selecting and Implementing a Computer System
Fairview Hospital (Ohio) Family Medicine Residency Program June 2005

- Patient Delight and Practice Profitability
Medical Group Management Association
Academic Practice Assembly May 2004
Financial Management Society - Managed Care Assembly March 2004

Publishing

- The Complete Practice Management Seminar™
Participant's Kit 1983 –
Instructor's Kit 1992 –
- Family Practice Management magazine 1993 –
Feature story contributor and editorial consultant
- Contributor to various publications for physicians 1979 –
- On Your Own: Starting a Medical Practice From the Ground Up 2001
American Academy of Family Physicians
Principal author
- MIS/Computers and Obtaining Startup Capital monographs 1998
Practice Management Residency to Reality Series II
American Academy of Family Physicians
- Physician's Advisory 1997 – 2003
Contributor
- Microcomputers and Your Practice: A Guide for Physicians 1985
Pluribus Press
- Textbook of Family Practice, edited by Robert E. Rakel, M.D. 1984 - 2000
Contributed Accounting Systems chapter to third, fourth, fifth, and sixth editions
- Physician's Management magazine 1981 – 1986
Computers editor and feature story contributor

Academic Appointment

- Case Western Reserve University School of Medicine
Clinical Assistant Professor, Department of Family Medicine 1989 –
Presents practice management conferences noted above and offers career consulting to resident physicians.
- Society of Teachers of Family Medicine 1990 –
Member

Education

- Case Western Reserve University, Cleveland, Ohio
Master of Business Administration 1975
- Miami University, Oxford, Ohio
Bachelor of Science in Applied Science – Systems Analysis 1970